

A futuristic, neon-lit industrial or warehouse scene at night. The scene is dominated by glowing blue and orange lines that trace the paths of roads, tracks, and structural elements. In the foreground, a curved road or track leads towards the background. A small, orange, box-like vehicle or train is visible on the tracks. The background features various industrial structures, including tall, thin towers and large, rectangular buildings, all illuminated with the same neon glow. The overall atmosphere is one of high-tech, automated industry.

Supply Chain Automation and Innovation

Introducing our Team today



Caleb Nicolson

Director Supply Chain
and General Manager NZ



Nick de Klerk

Senior Consultant



Today we will share....

01

Who is TMX?

02

Supply Chain landscape and influence on Industrial Property

03

Intro to Automation

04

What does it mean for you?

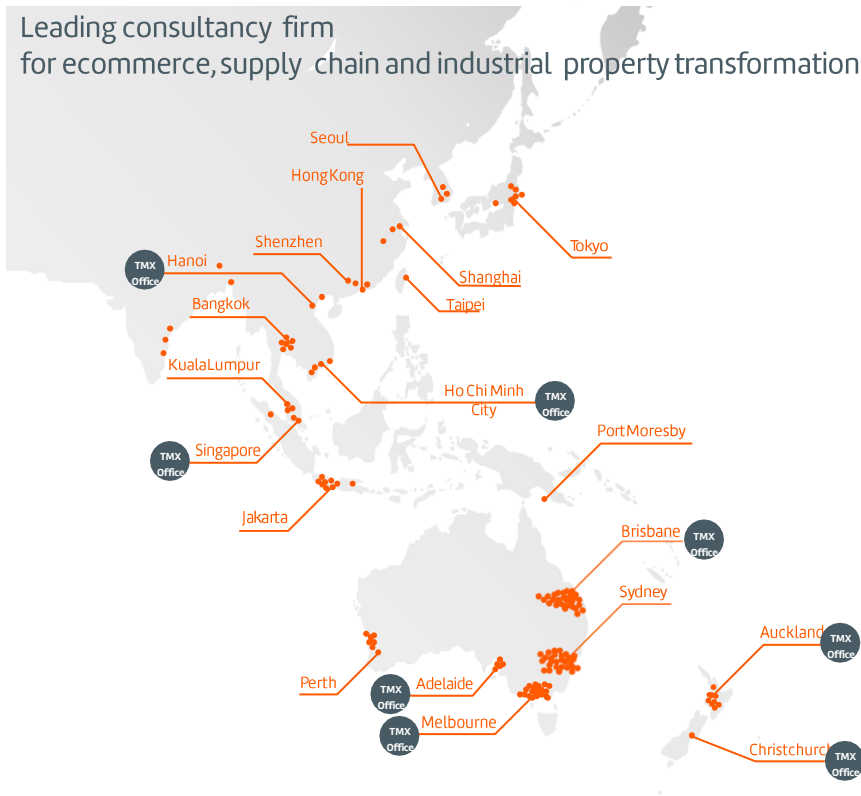
05

Q&A

Who is TMX?

APAC's

Leading consultancy firm
for ecommerce, supply chain and industrial property transformations



\$10 billion
of projects delivered

80%
of our work is referrals or repeat business

New Zealand's

First end to end consultancy firm for ecommerce, supply chain and industrial property transformations

225,000sqm Of industrial property transacted in New Zealand



About TMX

Over 200
Specialists employed with TMX

Outstanding leadership

Collaborative team

We consistently deliver the best outcomes for our clients, ensuring they are fully supported throughout the entire project

We exceed client expectations

By always delivering more than expected

Completely independent

Working only for corporate occupiers and tenants

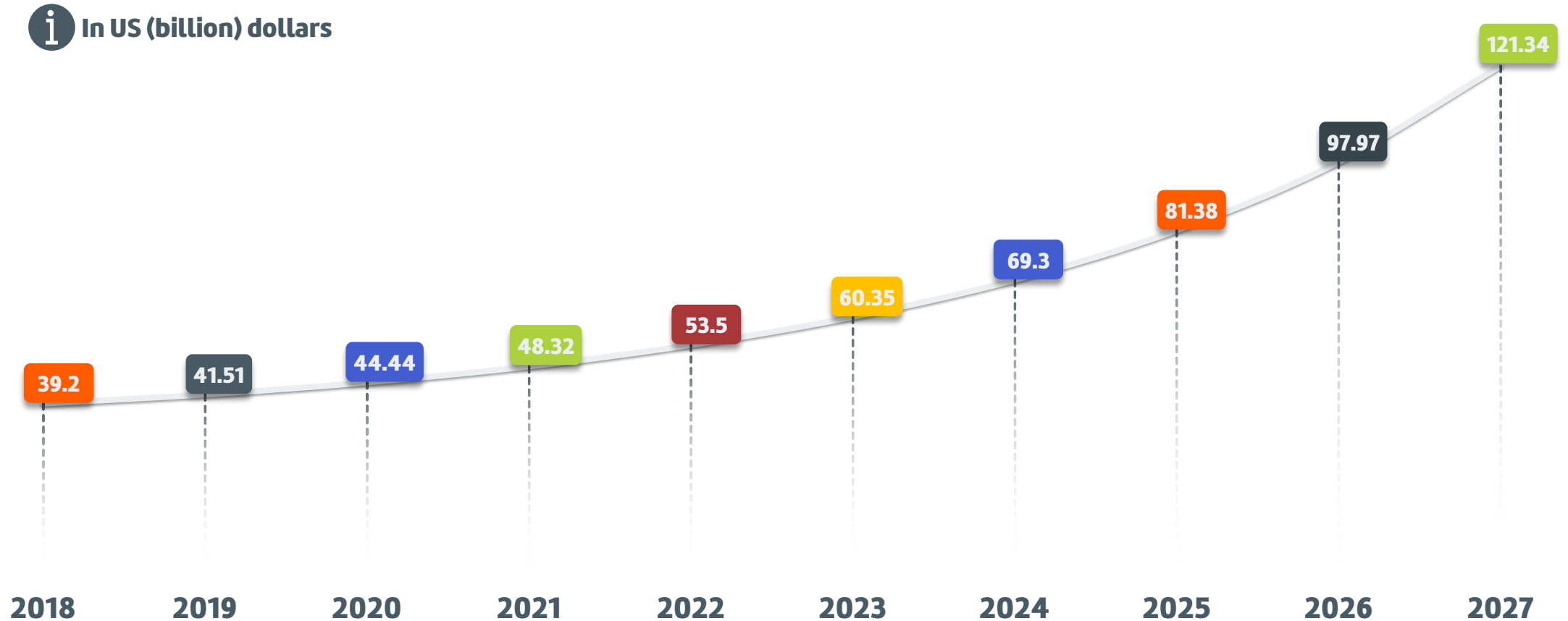
Multi-award winning

Consultancy & industry recognised

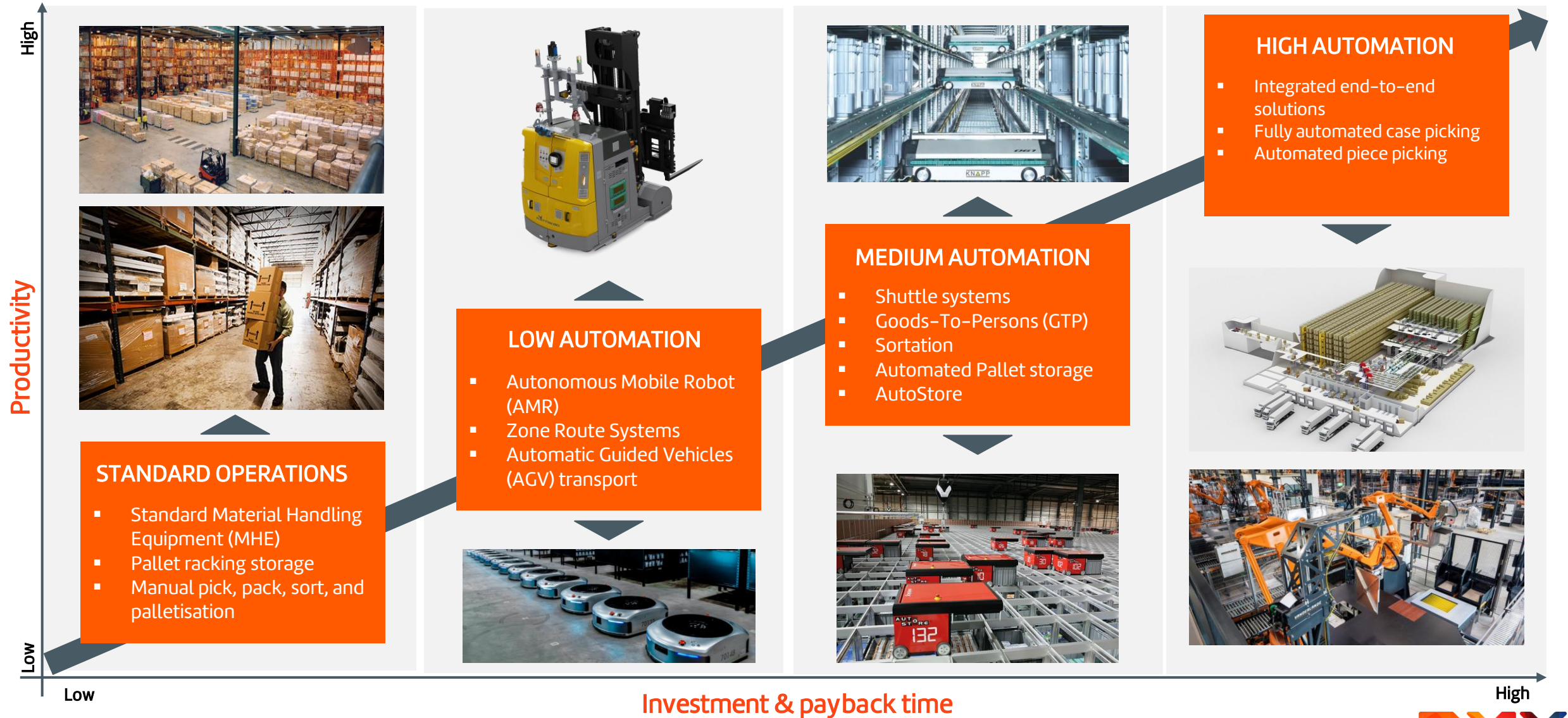
Supply Chains and your occupiers are under pressure



Logistics automation market size worldwide from 2018 to 2027



Navigating Automation Landscape



Automated Cold Store

Southern hemisphere's largest fully automated cold storage plant in Gympie



What is happening in the market?



Automation concepts – low bay pallet shuttle system

swisslog

PowerStore



With increased complexity, it is important to stress test designs

Last Mile Innovation – it's happening Fast!



Centralised vs Distributed Fulfilment

As digitalisation increases, retailers will increasingly leverage store inventory and rapid response

Centralised



Distributed



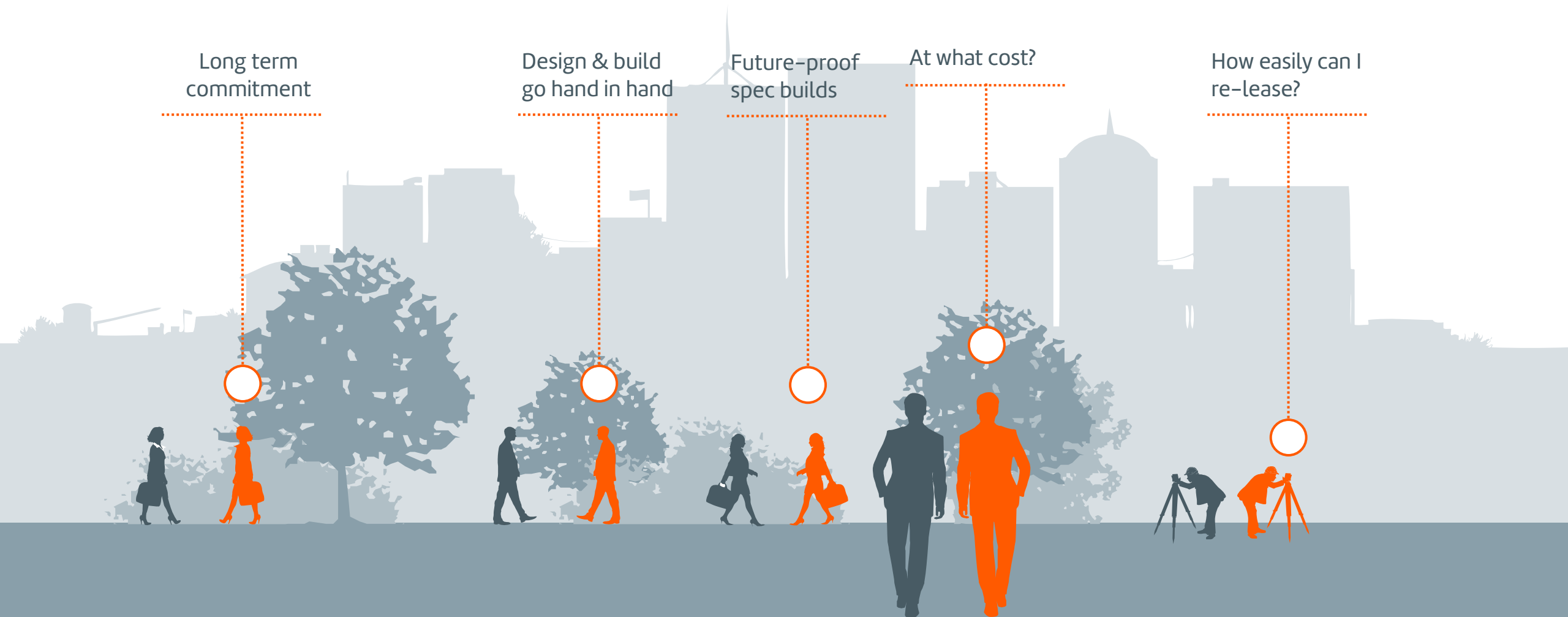
Looking through the lens of property owners and developers

What are occupiers thinking....



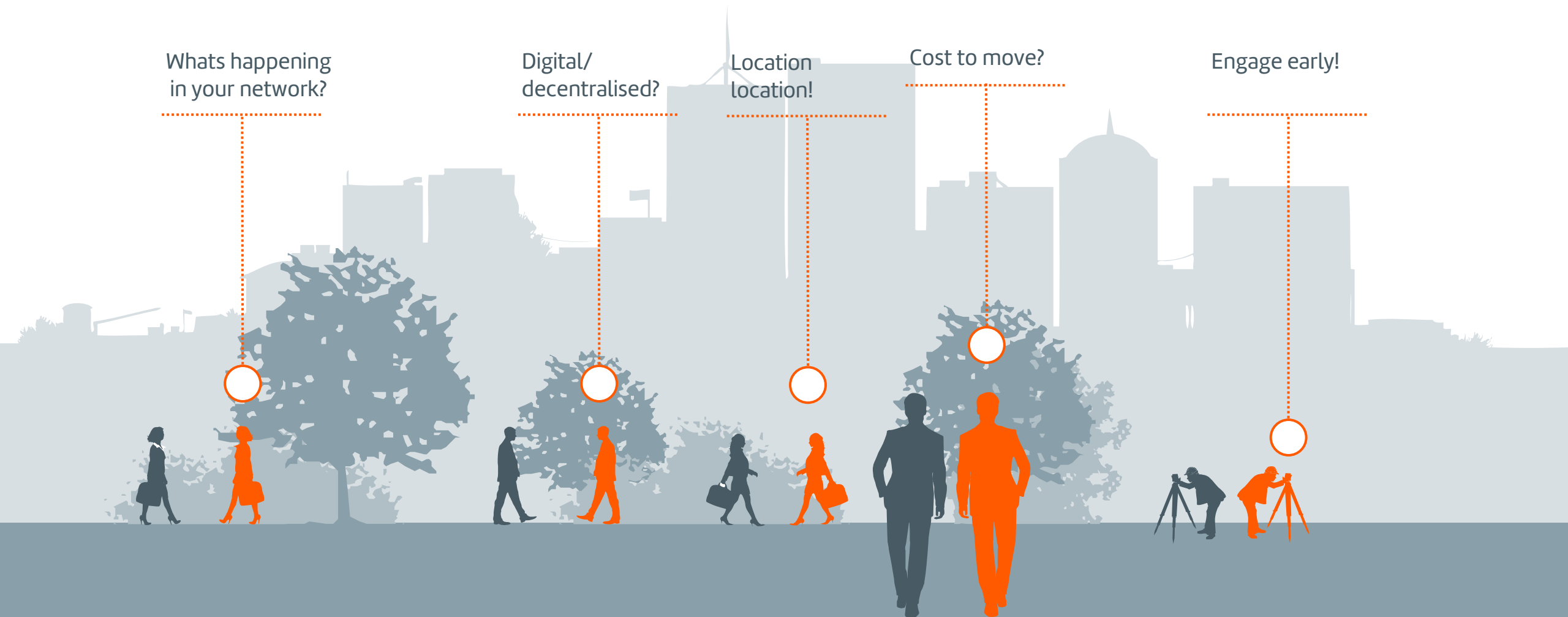
Looking through the lens of property owners and developers

What should you be thinking about?



Looking through the lens of property owners and developers

What should you be talking to your occupiers about?



Questions?



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Thank you

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