

LINCOLN MAINLAND PROPERTY SEMINAR

**QUIZ
NIGHT**
THURSDAY
5 SEPTEMBER

**FRIDAY 6 SEPTEMBER &
SATURDAY 7 SEPTEMBER 2019**

**NETWORKING
BRUNCH**
SATURDAY
7 SEPTEMBER

The Property Institute comprises a membership of approximately 2,000, comprising rural and urban property valuers, plant and machinery valuers, property investors, developers and managers. All details of our organisation can be found at www.propertyinstitute.nz.

[CLICK HERE](#)  [TO REGISTER](#)

Now in its fourteenth year, the South/Mid Canterbury and Canterbury Westland Branches have organized a two day seminar, sponsored and hosted by Lincoln University. This seminar covers a wide range of property topics and generally has an audience of around 120. Saturday workshops are primarily aimed at Valuer members.

THURSDAY 5 SEPTEMBER 2019

6:00pm–9:00pm **QUIZ NIGHT**

Sponsored quiz night organised by the property “Young Guns”.
Teams drawn on night. Drinks and nibbles provided.

Venue: Carlton Members Bar

Address: 1 Papanui Rd

Time: 6pm–9pm

Cost: Included with registration

Limited seating so reservations are essential. [Click here to register](#)

FRIDAY 6 SEPTEMBER 2019

8:00am–8.50am Breakfast & Registration
Coffee Cart sponsored by Headway Systems

8:50am–9.00am **INTRODUCTION**
MC | Garry Moore

9:00am–10.30am **ECONOMIC OUTLOOK**
Bernard Hickey

He will speak to us on:

- The Hive,
- Economic v Politics,
- The New Zealand and local economies both current and going forward, international trade, the impact of tariffs, and US / Indo China instability,
- Key drivers for the domestic economy,
- Inflation/deflation & capital investment flows for industry,
- Current investment and risk profiles.

10.30am–11.00am Morning Tea
Coffee Cart sponsored by Headway Systems

11.00am–12.30pm **GUEST SPEAKER**
Roger Dennis

Focus on innovation, strategy, and long term thinking:

- In turbulent times what is leadership?
- What's your why?
- Where is New Zealand going?
- Effects of automation?
- Inequality?
- Growth opportunities and golden investments of the future?
- Luck = Success,
- All for one, or individual players?

12.30pm–1.30pm Lunch

1.30pm–2.30pm **POLITICAL INTERFERENCE**
Steven Joyce

- How / Who / When / What,
- Politics, property, and dysfunctional government,
- The \$11 billion dollar hole?
- Next year's election and how it's going to play out.

2.30pm–3.00pm CONFLICT & DISPUTE RESOLUTION OPPORTUNITIES**Ranald Gordon**

- Types of Disputes,
 - What you need to know,
 - Process and procedure; importance of preliminary meeting,
 - Conflicts of interest and disclosure,
 - Dispute Resolution Alternatives:
 - Negotiation/Facilitation/Mediation/Conciliation,
 - Arbitration/Expert Determination/Adjudication/Last Offer Arbitration.
 - Risks – factors affecting resolution choice,
 - Education / AMINZ & growth opportunities.
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3.00pm–3.30pm Afternoon Tea

3.30pm–5.00pm MARKET UPDATE & PANEL DISCUSSION**A SHORT PRESENTATION ON THE STATE OF THE MARKET AND CURRENT ISSUES FACING THEM.**

Open floor for questions.

Commercial Market **Tim Rookes** | *CBRE***Residential Market** **Justin Haley** | *Bayleys***Rural Market** **Paul Mills** | *Property Advisory*

5.00pm–6.30pm Drinks / nibbles in foyer

SATURDAY 7 SEPTEMBER 2019**8:30am–9.00am** Hot Drink

9:00am–9.45am SUCCESSION PLANNING FOR SMALL BUSINESS**David Ward** | *BDO*

He will speak to us on:

- Succession planning options,
 - Profitability & business improvement,
 - Business structure & efficiency,
 - Valuing your valuation business,
 - Planning your business for sustainable growth and / or sale.
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9:45am–10.15am LINCOLN UNIVERSITY**Brent Nahkies** | **John McDonagh** | *Lincoln University*

Update on changes to property studies courses at Lincoln University.

10:15am–10.45am Brunch

10.45am–11.45am COMPLAINTS AGAINST VALUERS**David Patterson**

As Chair of the NZIV Professional Conduct Committee David will:

- Update on PCC process,
 - Summarise pertinent cases against valuers,
 - Outline high risk factors,
 - Provide advice on what's over the horizon.
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11.45am–12.30pm MARKET ROUNDUP**Rural Valuer** **Greg Petersen****Commercial Valuer** **Hayden Doody****Residential Valuer** **Natalie Edwards**



VENUE: Stewart Building, **62** on above map.

COST: \$425.00 (gst incl).

Includes: Friday: Breakfast, lunch, refreshments and drinks at end of day.

Saturday: Muffins and hot drink on arrival plus brunch.

QUIZ ENTRY: Free. Limited seating so reservations are essential. Click here to register