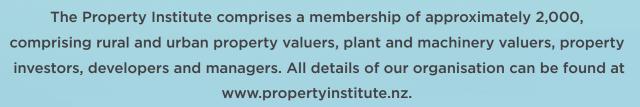


PR PERTY INSTITUTE www.propertyinstitute.nz

LINCOLN MAINLAND PROPERTY SEMINAR

FRIDAY 6 SEPTEMBER & SATURDAY 7 SEPTEMBER 2019



CLICK HERE

Now in its fourteenth year, the South/Mid Canterbury and Canterbury Westland Branches have organized a two day seminar, sponsored and hosted by Lincoln University. This seminar covers a wide range of property topics and generally has an audience of around 120. Saturday workshops are primarily aimed at Valuer members.



ew Zealand's specialist land-based university

THURSDAY 5 SEPTEMBER 2019 6:00pm-9:00pm **QUIZ NIGHT** Sponsored guiz night organised by the property "Young Guns". Teams drawn on night. Drinks and nibbles provided. Venue: Carlton Members Bar Address: 1 Papanui Rd Time: 6pm-9pm Cost: Included with registration Limited seating so reservations are essential. Click here to register FRIDAY 6 SEPTEMBER 2019 8:00am-8.50am Breakfast & Registration Coffee Cart sponsored by Headway Systems 8:50am-9.00am INTRODUCTION MC | Garry Moore 9:00am-10.30am **ECONOMIC OUTLOOK Bernard Hickey** He will speak to us on: • The Hive, • Economic v Politics, The New Zealand and local economies both current and going forward, international trade, the impact of tariffs, and US / Indo China instability, • Key drivers for the domestic economy, Inflation/deflation & capital investment flows for industry, Current investment and risk profiles. 10.30am-11.00am Morning Tea Coffee Cart sponsored by Headway Systems 11.00am-12.30pm GUEST SPEAKER **Roger Dennis** Focus on innovation, strategy, and long term thinking: • In turbulent times what is leadership? What's your why? • Where is New Zealand going? • Effects of automation? Inequality? Growth opportunities and golden investments of the future? Luck = Success, All for one, or individual players? 12.30pm-1.30pm Lunch **POLITICAL INTERFERENCE** 1.30pm-2.30pm **Steven Joyce** • How / Who / When / What, Politics, property, and dysfunctional government, • The \$11 billion dollar hole?

• Next year's election and how it's going to play out.







2.30pm-3.00pm	CONFLICT & DISPUTE RESOLUTION OPPORTUNITIES Ranald Gordon
	 Types of Disputes, What you need to know, Process and procedure; importance of preliminary meeting, Conflicts of interest and disclosure, Dispute Resolution Alternatives: Negotiation/Facilitation/Mediation/Conciliation, Arbitration/Expert Determination/Adjudication/Last Offer Arbitration. Risks - factors affecting resolution choice, Education / AMINZ & growth opportunities.
3.00pm-3.30pm	Afternoon Tea
3.30pm-5.00pm	MARKET UPDATE & PANEL DISCUSSION A SHORT PRESENTATION ON THE STATE OF THE MARKET AND CURRENT ISSUES FACING THEM. Open floor for questions.
	Tim Rookes CBRE
	Justin Haley Bayleys Paul Mills Property Advisory
5.00pm-6.30pm	Drinks / nibbles in foyer
SATURDAY 7	SEPTEMBER 2019
8:30am-9.00am	Hot Drink
9:00am-9.45am	SUCCESSION PLANNING FOR SMALL BUSINESS David Ward BDO He will speak to us on: • Succession planning options, • Profitability & business improvement, • Business structure & efficiency, • Valuing your valuation business, • Planning your business for sustainable growth and / or sale.
9:45am-10.15am	LINCOLN UNIVERSITY
	Brent Nahkies John McDonagh <i>Lincoln University</i> Update on changes to property studies courses at Lincoln University.
10:15am-10.45am	Brunch
10.45am-11.45am	COMPLAINTS AGAINST VALUERS David Patterson As Chair of the NZIV Professional Conduct Committee David will: • Update on PCC process, • Summarise pertinent cases against valuers, • Outline high risk factors, • Provide advice on what's over the horizon.
11.45am-12.30pm Rural Valuer Commercial Valuer Residential Valuer	







VENUE: Stewart Building, 62 on above map.

COST: \$425.00 (gst incl).

Includes: Friday: Breakfast, lunch, refreshments and drinks at end of day. **Saturday:** Muffins and hot drink on arrival plus brunch.

QUIZ ENTRY: Free. Limited seating so reservations are essential. Click here to register





