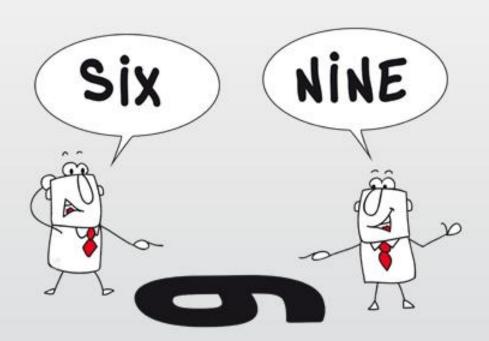


Mind-Set Of a NZ Based Global Technologist

Matthew A. Simmons

CEO Nyriad Limited Property Institute Conference - 21 June 2019

Sharing a different point of view





• You **Are** going to **Die**



- You Are going to Die
- You don't Own anything it owns You



- You **Are** going to **Die**
- You don't **Own** anything it owns **You**
- Investment in your Health is worth more than any asset you have when you are Sick



- You Are going to Die
- You don't **Own** anything it owns **You**
- Investment in your Health is worth more than any asset you have when you are Sick
- The only **Security** you truly have, is in your ability to **Adapt**





I'm pursuing a dream - it's not work!

I'm interested in huge opportunities to make an impact

I'm pursuing a dream - it's not work!

I'm interested in huge opportunities to make an impact

I prefer to go to bed exhausted from exciting stuff than bored

I'm pursuing a dream - it's not work!

I'm interested in huge opportunities to make an impact

I prefer to go to bed exhausted from exciting stuff than bored

I'm only interested in doing things that make me scared AND excited

I choose the path that is hardest and requires me to become more than I am



Be VERY careful of the questions you ask





How to find the "Unfair advantage"





Mainstream inputs kills exceptional results





• It helps you attract people with similar values

- It helps you attract people with similar values
- It gives you a reason to be emotionally steady

- It helps you attract people with similar values
- It gives you a reason to be emotionally steady
- You radiate confidence stronger than your product alone

- It helps you attract people with similar values
- It gives you a reason to be emotionally steady
- You radiate confidence stronger than your product alone
- You can adapt the HOW and WHAT of your business

10:10 VS 11:50

